

LBP INSURANCE BROKERAGE, INC.
CORPORATE OPERATING BUDGET (COB) RE-ALIGNMENT OF EXPENSES
(In Philippine Peso)
FOR CY 2023

BUDGET ON PERSONNEL SERVICES

PARTICULARS	BUDGET 2023	RE-ALIGNED BUDGET 2023	B2022 vs. RB2023		REASONS FOR THE INCREASE (DECREASE)
			Increase (Decrease)		
			AMOUNT	%	
Personnel Services (PS)					
Salaries and wages					
Salaries & Wages-Regular	31,745,028	31,745,028	-	-	
Salaries & Wages-Casual/Contractual	1,228,644	1,228,644	-	-	
Total Salaries and Wages	32,973,672	32,973,672	-	-	
Other Compensation					
Other Compensation	9,146,139	9,146,139	-	-	
Year-End Bonus	2,556,872	2,556,872	-	-	
Personnel Economic Relief Allowance (PERA)	1,676,000	1,676,000	-	-	
Representation Allowance (RA)	612,000	612,000	-	-	
Overtime and Night Pay	2,860,267	2,860,267	-	-	
Transportation Allowance (TA)	396,000	396,000	-	-	
Clothing/Uniform Allowance	420,000	420,000	-	-	
Cash Gift	350,000	350,000	-	-	
Honoraria	240,000	240,000	-	-	
Longivity Pay	35,000	35,000	-	-	
Other Bonuses and Allowances	5,149,773	5,149,773	(0)	(0.00)	
Mid-Year Bonus	2,556,872	2,156,872	(400,000)	(0.16)	
Performance Based Bonus	1,542,901	1,542,901	(0)	(0.00)	
Service Recognition Incentive	700,000	1,160,000	460,000	0.66	budgeted was only P10K instead of P20K per employee
Productivity Enhancement Incentive	350,000	290,000	(60,000)	(0.17)	
Total Other Compensation	14,295,912	14,295,912	(0)	(0.00)	
Personnel Benefit Contributions					
Employees Compensation Insurance Premiums	3,681,896	3,681,896	-	-	
PhilHealth Contributions	566,456	566,456	-	-	
Pag-IBIG Contributions	84,000	84,000	-	-	
Total Personnel Benefit Contributions	4,332,351	4,332,351	-	-	
Other Personnel Benefits	3,273,150	3,273,150	-	-	
Pension Benefits	2,330,257	2,330,257	-	-	
Total Other Personnel Services	5,603,407	5,603,407	-	-	
Total Personnel Services	57,205,342	57,205,342	(0)	(0.00)	

BUDGET ON MAINTENANCE AND OTHER OPERATING EXPENSES

PARTICULARS	BUDGET 2023	RE-ALIGNED BUDGET 2023	B2022 vs. RB2023		REASONS FOR THE INCREASE (DECREASE)
			Increase (Decrease)		
			AMOUNT	%	
Maintenance and Other Operating Expenses (MOOE)					
Training and Scholarship Expenses	1,250,000	1,500,000	250,000	0.17	
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Traveling-Local	5,041,500	4,791,500	(250,000)	(0.05)	
Travelling Expenses	5,041,500	4,791,500	(250,000)	(0.05)	
Office Supplies Expense	1,840,000	1,040,000	(800,000)	(0.77)	
Accountable Forms Expenses	500,000	500,000	-	-	
Non-Accountable Forms	25,000	25,000	-	-	
Semi-Expendable Machinery & Equipment Expenses	100,000	700,000	600,000	0.86	2023 budget was already approved prior to the implementation of COA circular increasing the threshold of capital expenditure to above
Semi-Expendable Information & Communication Technol	-	50,000	50,000	1.00	
Semi-Expendable Furniture, Fixtures & Books expenses	-	50,000	50,000	1.00	
Supplies and Materials Expenses	2,465,000	2,365,000	(100,000)	(0.04)	
Postage and Courier Services	1,080,000	700,000	(380,000)	(0.54)	
Telephone Expenses	936,000	356,000	(580,000)	(1.63)	
Internet Subscription Expenses	3,380,000	6,140,000	2,760,000	0.45	includes budget for migration of IBS to cloud
Communication Expenses	5,396,000	7,196,000	1,800,000	0.25	
Electricity Expenses	1,980,000	1,180,000	(800,000)	(0.68)	
Water Expenses	340,000	340,000	-	-	
Utility Expenses	2,320,000	1,520,000	(800,000)	(0.53)	
Auditing Services	1,025,500	1,101,250	75,750	0.07	
Other Professional Services	3,160,000	2,084,250	(1,075,750)	(0.52)	
Consultancy Services	600,000	700,000	100,000	0.14	
Legal Services	240,000	240,000	-	-	
Professional Services	5,025,500	4,125,500	(900,000)	(0.22)	
Other General Services	2,169,288	5,199,288	(3,030,000)	(1.40)	salaries & wages for the 11 technical assistants of the BODs
Security Services	416,000	616,000	200,000	0.32	additional security during the office renovation at night time

PARTICULARS	BUDGET 2023	RE-ALIGNED BUDGET 2023	B2022 vs. RB2023		REASONS FOR THE INCREASE (DECREASE)
			Increase (Decrease)		
			AMOUNT	%	
Other General Services	2,585,288	5,815,288	3,230,000	1.25	
Taxes, Duties and Licenses	5,716,981	4,716,981	(1,000,000)	(0.17)	
Insurance Expenses	2,415,000	2,415,000	-	-	
Taxes, insurance Premium and Other Fees	8,131,981	7,131,981	(1,000,000)	(0.12)	
Repairs and Maintenance-Machinery and Equipment	2,180,000	650,000	(1,530,000)	(2.35)	
Repairs and Maintenance-Transportation Equipment	750,000	450,000	(300,000)	(0.67)	
Repairs and Maintenance-Semi-Expendable Machinery and Equipment	400,000	200,000	(200,000)	(1.00)	
Repairs and Maintenance- Furnitures, Fixtures and Book	250,000	50,000	(200,000)	(4.00)	
Repairs and Maintenance	3,580,000	1,350,000	(2,230,000)	(1.65)	
Directors & Com. Members' Fees	6,878,000	6,878,000	-	-	
Representation Expense	5,689,500	5,689,500	-	-	Limit is 1% of net revenue - BIR ruling
Donations	400,000	400,000	-	-	
Advertising, Promotional and Marketing	540,000	540,000	-	-	
Rent/Lease Expenses	420,000	420,000	-	-	
Membership Dues and Contributions to Organizations	45,000	45,000	-	-	
Subscription Expenses	2,750,000	2,750,000	-	-	
Other Maintenance and Operating Expenses			-	-	
Planning, Sports and Development	500,000	560,000	60,000	0.12	
Extraordinary and Miscellaneous Income	378,000	318,000	(60,000)	(0.16)	
Miscellaneous Expenses	5,952,500	5,952,500	-	-	
Other Maintenance and Operating Expenses	23,553,000	23,553,000	-	-	
Total Maintenance and Operating Expenses	59,348,269	59,348,269	-	-	
Other Financial Charges	650,000	650,000	-	-	
Bank Charges	35,000	35,000	-	-	
Financial Expenses	685,000	685,000	-	-	
Non-Cash Expenses					
Depreciation - Building and Other Structures	8,315,298	7,315,298	(1,000,000)	(0.12)	
Depreciation - Office Equipment	2,478,945	2,478,945	-	-	
Depreciation - Motor Vehicle	610,518	610,518	-	-	
Depreciation - Information and Communication Technology	2,963,670	2,963,670	-	-	
Depreciation - Furniture and Fixtures	349,272	349,272	-	-	
Amortization - Intangible Asset	1,203,938	2,203,938	1,000,000	0.83	
Depreciation/Amortization	15,921,641	15,921,641	-	-	
Impairment Loss- Receivables	2,807,008	2,807,008	-	-	
Impairment Loss-Property and Equipment	200,000	200,000	-	-	
Expected Credit Loss	76,871	76,871	-	-	
Impairment Loss	3,083,879	3,083,879	-	-	
Loss on Sale of Unserviceable Property and Equipment	150,000	150,000	-	-	
Losses	150,000	150,000	-	-	
Total Non-Cash Expenses	19,155,520	19,155,520	-	-	
Total Expenses	136,394,131	136,394,131	(0)	(0.00)	
TOTAL CORPORATE BUDGET	136,394,131	136,394,131	(0)	(0.00)	
GAD BUDGET	7,914,707	7,914,707	(0)	(0.00)	
CAPITAL OUTLAY	181,900,000	21,900,000	(160,000,000)	(7.31)	